



CLIFTON A. KUKINO

Vice President

(R/B), ABR, CRB, CRS, GRI

Licensed in 1987

License Number: RB-15364

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Specialty: Residential, Land, Condominium, Property Management

About Me:

Specializing in sales of:

- Residential homes
- Condominiums
- Vacant Land
- Commercial Properties
- Property Management & Commercial Leasing Services

Professional Designations

- *2008 REALTOR of the Year, Kauai Board of REALTORS
- *Licensed in 1987 / Broker licensed in 1990
- *Certified Residential Specialist (CRS)
- *Accredited Buyer's Representative (ABR)
- *Graduate of the REALTORS Institute (GRI)
- *Certified Real Estate Brokerage Manager (CRB)

Experience

- Full-time Broker with close to 30 years of diverse real estate experience;
- Knowledgeable in all phases of real estate sales;
- Extensive training in marketing & negotiating skills;
- Access to resources of the island's leading brokerage firm.

My Client-First Philosophy

There are many qualities and skills that go into being an excellent real estate professional - integrity, in-depth community and market knowledge, marketing savvy, effective negotiation skills and a high-quality professional network, all of which are hallmarks of how I work.

That said, in my experience as a local real estate professional, I've also found that providing the very best service is essentially about *putting my clients first*. This means keeping myself accessible, being a good listener as well as a good communicator, and responding quickly to your needs.

This "client first" philosophy has always been my approach and it requires me to continually improve my skills and ways of doing business. In addition, I've found that the latest technologies are enabling me to do everything I've always done, only much more quickly and efficiently. They've also helped me to extend the range of services I provide to my clients.

www.Kauai-Realty.com

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Testimonials:

“You can tell a lot about a person by the way they handle themselves in competition”
- somebody smart.

Through mutual friends, Kasey and I met Cliff and his family playing tennis. Having spent the last decade around salespeople (both good and not-so-good ones), we knew the kind of person we *did not* want to work with. Although knowing very little about Cliff, we didn't think twice about who to talk to when starting to look for a home. We would definitely refer friends and family to Cliff and would describe him as patient, professional and someone who follows through.

I lost count of how many houses we looked at and often felt like we were asking for too much of Cliff's time. We asked to look at houses outside our price range, just to get a better feel for the market. Due to our work schedules, Kasey and I had to visit some houses individually, so Cliff had to go twice. He always seemed to make room in his schedule to look at homes - usually within a day of finding the listing.

It's obvious Cliff has a lot of experience. Being first time buyers, we had a lot of questions, and Cliff always explained everything in a way that was easy to understand. He'd point out concerns (with each house) that we would never think of - this definitely made us feel like he's looking out for us. He also would let us know what to expect while making an offer and dealing with our bank. When people ask who we worked with, they've only had good things to say when we mention Cliff - with his know-how and level of professionalism, this is no surprise.

In my opinion, a salesperson with excellent follow-through is rare. Cliff over-delivered on his promises throughout the entire process - returned calls and email replies were quick; he was preemptive in letting us know what to expect; he checked-in more than once after the sales was complete, which led to him personally correcting a mistake by the previous owner; and we always felt like he was part of the process and was on our side. We'll promote and refer people to Cliff whenever we have the opportunity to do so.

Todd and Kasey Ozaki



Our experience working with Clifton Kukino of Kauai Realty was an absolute pleasure. He is a model of professionalism, works with honesty, integrity and class. With us being newbies to the island of Kauai, Clifton was able to answer all of our questions relating to home ownership, and everything from banking, to utilities, to restaurants. When he wasn't available, he would respond in a timely manner, always being respectful and conscientious. The overall buying process went smoothly, seemed effortless and hassle-free. We have already referred Clifton and Kauai Realty to friends and family, and will continue to do so without hesitation. Mahalo and kudo's to Clifton and Kauai Realty!

Rod & Deb Munar